

# Property Screening

## Benefits

- Confidence that properties presented are fit for purpose
- Saves time as properties are screened in line with criteria
- Farms presented meet corporate investment benchmarks
- An information memorandum providing fundamental property information that enables consistent decision making

Providing investors with screened and professional farms to enable consistent and profitable decision making



Many Agrifunds have been successful in raising capital but then lack local technical knowledge to successfully develop a profitable farming aggregation.

We offer you a proven track record in successfully building aggregations of farms, that have economies of scale and short lag times, to achieve optimum production.

Using a network of agents and existing clients gives us the capacity to identify and present properties that meet predetermined criteria. Our benchmarking database is another tool used for defining areas of South Australia that achieve solid returns.

Once properties are screened, detailed property inspections are undertaken and a comprehensive information memorandum is developed.

This report describes the property, its production history, opportunities for management improvement and property development, the asking price and property risks.



## Why work with Rural Directions?

We offer a proven track record in identifying and screening properties for corporate clients. Our in-depth local knowledge means we can effectively identify farms that are fit for purpose.

Independent benchmarking data for a region can also highlight what is possible if management excellence is applied. Our network of clients also creates opportunities for facilitating property transactions.

## Features

- Refinement of property selection criteria
- Screening a property against the criteria
- Detailed property inspections
- Development of an information memorandum that describes:
  - The property
  - Its production history and yield potential
  - Property management
  - Regional production history, including variability
  - Gross margins
  - Upside potential in management
  - Property development opportunities
  - Property risks
  - Property specific benchmarks
  - Soft valuation
  - The asking price

For more information, contact us on 08 8841 4500 or visit [www.ruraldirections.com](http://www.ruraldirections.com)

