



# Grain market briefing sessions

## March session content

Briefing sessions are a great way to collaborate and gain insights into ever changing and dynamic grain markets, both on a local and international level. Some of the intricacies of current grain markets will be explained, and you will have the opportunity to raise questions for group discussion.

The Grain Market Briefing will include:

- Open forum discussion  
Every business is different, but we all face similar challenges
- 2018/19 season - the most challenging for eleven years  
A reflection on price volatility, escalating drought, frost, domestic export, site-based pricing, logistical challenges, position reporting, consumptive demand, managing credit limits
- Business management  
Risk appetite defined, grain marketing guidelines, position reporting, strategic opportunities, the requirement for proactive business planning, communication within teams, what if the drought does not break? Commodity price risk management - what tools Price Deciles
- Revised 2019 price deciles so you can recognise when a price is a good price

## Registration details

Trading Name:

Attendee Names:

Phone:

Email:

Which location will you be attending:

How did you hear about the Grain Market Briefing?

I am a Grain Marketing Service or Premium Subscription client\*

Referral by:

Other:

\* Grain Market Briefings are included in GMS and Premium packages with no further charge.

## Investment

\$325 (inc GST) per business

## Duration

3 hours

## Details

12 Mar, Yorketown, 1pm–4pm

13 Mar, Maitland, 8.30am–11.30pm

13 Mar, Bute, 2pm–5pm

15 Mar, Clare, 9am–12pm

15 Mar, Clare, 1pm–4pm

18 Mar, Port Kenny, 1pm–4pm

19 Mar, Cummins, 1pm–4pm

20 Mar, Lock, 8.30am–11.30am

20 Mar, Kimba, 2pm–5pm

21 Mar, Jamestown, 9am–12pm

25 Mar, Freeling, 9am–12pm

26 Mar, Loxton, 8.30am–11.30am

26 Mar, Parilla, 2pm–5pm

27 Mar, Wolseley, 9am–12pm

**“The group discussions in the grain briefing sessions are very interesting, especially discussion surrounding our options with seasonal changes. It allows me to clear the head about a difficult season.”**

ANDREW BAXTER, MANOORA

## More information

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## Cancellation Policy

A 20% fee applies if cancellation notification is received between 10 and 5 working days prior to the session. The full fee will be forfeited if the notification is received less than 5 working days prior to the session or not at all. By submitting the registration form you are agreeing to the cancellation policy.